

Curriculum Vitae

Name Vassiliki Mangou
Degree Chemistry - Economics
Job Title Sales and Application Manager
Nationality Greek
Date of Birth 03/02/1963
Gender Female

Address 30 Stam Psaltou
54644, Thessaloniki – Greece
Telephone +30 6974301030
E-mail Megalab1@hol.gr
Internet www.megalab.gr

Professional Summary

Highly focused and well-respected professional with a track record of producing winning results. Known for strong leadership and motivated skills with consistently produce positive change. Thorough and detail oriented with effective problem solving and analytical capabilities. Thrive in completing projects within tight timelines in unpredictable environments. Sincere and honest with a high level of personal and professional integrity. Energized by new challenges. Genuine team player, committed to organizational success.

Core competencies include:

- Customer Relationship Management
- Leadership, Training and Presentations
- Strategic Market Planning
- Quick decision maker
- Market research and development
- Multi-lingual: Fluent in Greek and English, good in German and conversational in French

Work Experience

1985-1987

C.PAPALOIZOU LTD

SALES COLLABORATOR

LAUNCH NEW PHARMACEUTICAL PRODUCTS IN THE LOCAL MARKET

1987-TODAY

C&V KRITICOS SUPPLIERS LTD

SALES AND APPLICATION MANAGER

LAUNCH AND DEVELOP NEW PRODUCTS. TEAM WORK, CREATE NEW BUSINESS AND SALES OPPORTUNITIES. PARTICIPATING IN SEVERAL TRAINING NOT ONLY FOR SALES BUT ALSO FOR APPLICATION.

1996-TODAY

SALES MANAGER AND CEO VICE-PRESIDENT FOR OUR COMPANY IN GREECE, MEGA LAB.

Curriculum Vitae

THE COMPANY IS DEALING WITH ANALYTICAL AND CLINICAL SUPPLIES. ALSO WITH ENERGY SYSTEMS, MATERIAL SCIENCE AND NANOTECHNOLOGY PRODUCTS.

Education

1974-1980

HIGH SCHOOL

LARISA – GREECE
GRADE: 19.9/20.0

1980-1884

UNIVERSITY OF THESSALONIKI
CHEMISTRY DEPARTMENT, BSC FIRST CLASS HONOR,
Entered fifth in row and studied having scholarship all the four years of my studies.

1986 -1990

UNIVERSITY OF THESSALONIKI
ECONOMICS, BSC FIRST CLASS HONOR
DEGREE FOCUSED TO ACCOUNTING, MARKETING AND MANAGEMENT

Languages

Mother tongue

GREEK

	Understanding		Speaking		Writing
Language*	Listening	Reading	Spoken interaction	Spoken Production	
English	FLUENT	FLUENT	FLUENT	FLUENT	FLUENT
German	GOOD	GOOD	GOOD	GOOD	GOOD
French	AVERAGE	AVERAGE	AVERAGE	AVERAGE	AVERAGE

Computer skills

Windows XP, Vista, 7. MS Office (word, excel, power point etc), internet research.

Volunteer work History

From my youth I used to participate voluntarily in social activities, offering my services in Larissa. While my son was studying in High school, I was participating in the School's Parent Council, offering my knowledge and experience for the smooth problem solving of the school. The last ten (10) years I am participating to ΣΑΙΕΕΚ's board, who is the Cyprus Association of Importers of Medical and Scientific Instruments, initially as a cashier and the last eight years as secretary. Also I'm the Secretary of the Board in C&V Kriticos Suppliers Ltd and also Vice President to our Provident Fund since 1998. Since 2011 I am member of the Board of ESPA Association of the English School.